FlyLock SECURITY SOLUTIONS

PROVIDING QUALIFIED, TRUSTWORTHY NATIONWIDE COMMERCIAL SECURITY SOLUTIONS

If It's On the Door, We Handle It!

OWN A FRANCHISE WITH REAL DEMAND, REAL REVENUE, AND REAL SUPPORT

ABOUT US

Originally founded as *The Flying Locksmiths* in 1946, our business began in Boston offering traditional locksmith services. As technology evolved, so did we—adding advanced security solutions like card access systems, intercoms, cameras, and full door and frame services. Today, as *FlyLock Security Solutions*, we focus on commercial access control, powered by proprietary dispatch software, a US-based call center, and a National Sales Team driving leads to franchisees. With nearly 100 locations nationwide, every business with a door is a potential customer.

DIVERSE REVENUE STREAMS

Franchise Owners earn from a wide array of services, including:

- **Access Control**: Card access, keypads, electric strikes, smart locks.
- **Door Hardware**: Door replacements, repairs, closures, hinges, alarms.
- **Surveillance & Alerts**: CCTV, cloud-based systems, intercoms, school lockdown solutions.
- **Traditional Locksmithing**: Master key systems, deadbolts, rekeying, high-security locks.
- **Re-Occurring Monthly Revenue (RMR)**: contract-based income generated from ongoing services such as access control monitoring, maintenance agreements, and cloud-based security subscriptions.

WORLD-CLASS FRANCHISE SUPPORT

- **National Accounts & Sales Team:** Our national sales team helps drive growth by securing key partnerships and generating high-value leads.
- **Dedicated Client Services:** We provide personalized, U.S.-based support from full-time employees—never outsourced—to ensure every customer receives exceptional service.
- **Proprietary Field Service Software**: Our exclusive, franchisee-driven software simplifies scheduling, tracking, and field management—and is continually enhanced each month based on user feedback.
- **Dedicated Estimating Team:** Our expert estimators deliver fast, accurate quotes to keep your projects moving forward.
- **Comprehensive Training:** We provide thorough, business training and technical training resources to prepare your team for long-term success.
- **Recruiting Support:** We offer access to a robust resume database and strategic hiring support to help you attract top talent and scale efficiently.

IDEAL FRANCHISEE PROFILE

- Business-minded professionals seeking a white-collar opportunity in a blue-collar industry.
- Strong in marketing, networking, and team leadership.
- Entrepreneurial spirit with a desire to grow and scale.
- Committed to hands-on operations and ongoing training.

FlyLock Security Solutions.
Every Door. Every Day.



2024 PERFORMANCE HIGHLIGHTS

- **Average Revenue Per Job:** $1,134
- **Average Unit Volume Top 25%**: $1,378,139*

TARGET CUSTOMER SEGMENTS

Property Managers • Healthcare Providers • School Systems • Contractors • Multiple Site Retailers • Utility Companies • Assisted Living • Restaurants • Security Integrators • Commercial Service Companies • Day Care Centers

INVESTMENT & REQUIREMENTS

- **Franchise Fee**: $75,000 (for territory of 500,000 people)
- **Total Investment Range**: $146,741 – $225,000
- **Minimum Liquid Assets**: $100,000
- **Net Worth**: $200,000
- **Credit**: Good standing required

CONTACT

Brittany Horner 720.780.3553
Brittanyh@flylock.com or
Dennis Mulgannon: 408.318.5606
DennisM@flylock.com

*See important disclosures and qualifications in Item 19 of our Franchise Disclosure Document. Your actual results may vary.

© 2018-2025 The Flying Locksmiths, Inc.